



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des  
soumissions - TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**LETTER OF INTEREST  
LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Military Aircraft / Aéronefs Militaires  
11 Laurier St. / 11, rue Laurier  
8C1, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> LETTER OF INTEREST - INFORMATION	
<b>Solicitation No. - N° de l'invitation</b> W8486-148564/G	<b>Date</b> 2018-04-12
<b>Client Reference No. - N° de référence du client</b> W8486-148564	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$\$B-238-26787
<b>File No. - N° de dossier</b> 238bb.W8486-148564	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2018-04-19</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Perry, Tara	<b>Buyer Id - Id de l'acheteur</b> 238bb
<b>Telephone No. - N° de téléphone</b> (819) 420-6005 ( )	<b>FAX No. - N° de FAX</b> (819) 956-0648
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> (type or print) <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur ( taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>



## MANNED AIRBORNE INTELLIGENCE, SURVEILLANCE AND RECONNAISSANCE (MAISR) PROJECT LOI W8486-148564/G

### 1. Purpose and Nature of the Letter of Interest (LOI):

The purpose of this notice is to update industry on the Manned Airborne Intelligence, Surveillance and Reconnaissance (MAISR) project procurement strategy and preliminary sustainment strategy.

The Government of Canada hosted an industry day and solicited feedback during One-on-One consultation sessions, October 26 – October 30, 2015, for Element 1, Aircraft Acquisition. After careful consideration of Industry's feedback and following a further in-depth option analysis, Canada has modified the procurement strategy by incorporating Element 1, Aircraft Acquisition, and Element 2, Prime Mission Equipment and Integration into one single acquisition, to be directed to the United States Government (USG) via a Foreign Military Sale (FMS).

The procurement strategy has been reformulated as follows:

**Phase 1 - MAISR Acquisition:** Procure three (3) new Beechcraft King Air 350ER aircraft, Prime Mission Equipment (PME), Integration, Technical Data Package (TDP) and support services\* via a FMS with the USG; and,

**Phase 2 - MAISR ISS:** Procure In-Service Support (ISS) services for the new fleet of Beechcraft King Air 350ER aircraft via a competitive Request for Proposal. The ISS requirements may include (except where Canada cannot delegate): program management, aircraft maintenance, PME maintenance, materiel, deployment logistics, facilities, engineering, or training services.

\*In addition, items where Canada cannot delegate authority or custodianship will be excluded in their entirety from the in-service support procurement.

Further details concerning Industry Engagement for MAISR In-Service Support, including one-on-one consultations, will be communicated on <https://buyandsell.gc.ca/> as they become available.

### 2. Security:

There is no security requirement associated with this LOI.

Respondents should note that potential follow-on procurement activities for MAISR ISS will require a Public Services and Procurement Canada (PSPC) valid security clearance at the classified level of SECRET for personnel, facilities and document safeguarding and production capabilities. A Canadian Eyes Only (CEO) caveat will apply to the MAISR ISS Prime Contractor and, where applicable, sub-contractors.





### 3. PSPC Contracting Authorities:

Any correspondence must be directed, in writing, in either official language of Canada, to the PSPC Contracting Authority identified below, preferably via email:

#### MAISR Acquisition:

Laura Franzini  
Supply Team Leader  
Foreign Military Sales  
Washington Sector  
Public Services and Procurement Canada (PSPC)  
Embassy of Canada  
501 Pennsylvania Avenue NW, Washington, DC 20001 USA  
E-mail: [laura.franzini@tpsgc-pwgsc.gc.ca](mailto:laura.franzini@tpsgc-pwgsc.gc.ca)

#### MAISR In-Service Support:

Tara Perry  
Supply Team Leader  
Fighters and Trainers Division  
Aerospace Equipment Program Directorate (AEPD)  
Land and Aerospace Equipment Procurement and Support Sector (LAEPSS)  
Public Services and Procurement Canada (PSPC)  
11 Laurier Street, Place du Portage III - 8C1, Gatineau, Quebec K1A 0S5  
E-mail: [tpsgc.prsrap-maisr.pwgsc@tpsgc-pwgsc.gc.ca](mailto:tpsgc.prsrap-maisr.pwgsc@tpsgc-pwgsc.gc.ca)

### 4. NOTES TO INTERESTED INDUSTRY PARTICIPANTS

This LOI is neither a call for tender nor a Request for Proposal (RFP), and no agreement or contract for the procurement of the equipment or services stated above will be entered into solely as a result of this LOI. This announcement does not constitute a commitment by Canada. Canada does not intend to award a contract on the basis of this notice or otherwise pay for the information solicited. Any and all expenses incurred by the Respondent in pursuing this opportunity, including the provision of information and potential visits, are at the Respondent's sole risk and expense.

Changes to this LOI may occur and will be advertised on the Government Electronic Tendering System, <https://buyandsell.gc.ca>. Canada asks Respondents to visit <https://buyandsell.gc.ca> regularly to check for any changes.

